

MEASURE WITH THE BEST

TRADING PARTNERS NEWSLETTER



NEW PRODUCTS IN THE NESTLE ASSORTMENT

NESTLE elevating tripod, strut section

NESTLE always pays highly attention for offering continuity improvements to our customers. The elevation tripod with a middle strut section fits into this category. The middle strut section guarantees a quick and steady positioning of the tripod and can be locked in place with a clamp,

which prevents the tripod legs from slipping off. When required, the tripod legs' tips can be covered with rubber caps. This ensures a safe positioning in inner areas, on smooth grounds and prevents damages on sensitive surfaces like parquet flooring and paving tiles.



Welcome!

Well revived and newly motivated after the summer vacancies I'm welcoming you to our second newsletter in 2013. It provides a small prospect to the trade fair of geodesy named INTERGEO in Essen and I'm pleased to inviting you warmly to visit us



there at our stall. To make sure we can fully concentrate on you and your concerns, please contact us before to have an appointment. We will be glad to send you then a free-entrance ticket.

Furthermore you will receive an outline over the products which we launched into our product sectors robotics and GPS. Therein we understand the matter of the proceeding requirements in the building survey and we stand by the specialist dealer with our high-quality and innovative products as well as with our professional support.

Please don't hesitate to contact us and now enjoy reading and riddling.

Sincerely yours,
Christoph Noreiks


Christoph Noreiks
Sales manager



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TOPCON News

Robotics Stations

► Topcon ES and DS totalstation are remarkably reliable and easy to handle. The building tachymeters with their easy prompting guidance are designed for non-surveyors and accompany the constructor on every step along his pegging and related tasks.

The Topcon ES-series as a 2-man-station sets new benchmarks in the building industry and includes several new functions in a compact and lightweight device. With this new totalstation you can measure distances up to 500m reflectorless and up to 4000m onto normal prisms. Additionally the ES-series is equipped with the remote maintenance function TSshield™ and the Long-Link™ communication technology. The Topcon DS-series is a totalstaion with automatically prism sighting and it's upgradeable to a robotics totalstation with 1-man-handling. The DS-series conjoins

Windows CE6.0 and Magnet Field in a tough and weatherproof chassis made of a magnesium alloy (IP65). Thanks to the LongLink™ technology for far distances, you can remote control every single function directly from the prism pole with your field controller. This radically enhances the survey and accelerates the speed and precision of the leveling. For more security and easy maintenance TSshield™ is included.

Due to the easy set-up with the



ES- or DS-series you are optimally prepared as an employer in the construction above and below for pegging and leveling, e.g. batter board leveling axes setting, formwork calibration etc. Offer best quality to your customers! Take that easy to handle developed products for best chances now on construction market.

GPS Building survey

► The Topcon HiPer SR for the RTK-base and rover-operating is the firmest system available. In combination with a field controller like the Topcon Tesla you are able to take measurement tasks with satellite technology without having any professional survey knowledge.

The connection of the HiPer SR (Rover) to a Topcon field controller is wireless. The Topcon Magnet Field software is compatible to Topcon totalstaions and Topcon office software.

The combination of a Topcon HiPer SR with a Topcon field controller like Topcon Tesla is an easy, robust and reliable solution for building survey. Pegging, field survey, space calculation and reference lines are easy to accomplish. Also is offered a computer

application that calculates from your survey data the digging and filling volume while considering the applicable regulations of REB/GAEB.

Our field staffs were already able to experience the advantages of these products at a training course. Mr. Patrick Märkl will in future act as supporter in the robotics and GPS division and will be available for technical and practical questions.



NESTLE Exhibition Preview

Fair – INTERGEO, Essen + BATIMAT, Paris

► Again, like the year before, we are going to display our products in 2013 at the INTERGEO, which takes place in Essen, Germany. From October, 8th to October, 10th you can find us at hall 3, stall D3.049. As a fair innovation we will present you the new **NESTLE Scanning sphere** and the **NESTLE heavy duty shaft tripod**. Significantly improved measurement results can be achieved with the new scan globe. The NESTLE canal tripod sets with innovative materials and its new rack-and-pinion drive new benchmarks in robustness and precision. It's ideal for all hanging applications and it's recommended for a depth of 5 m or more.

Just as our homepage the fair stall shines in new splendor. You will be amazed by our new designed fair stall. You can get further information at www.intergeo.de

From November, 4th to November, 8th we will be presenting at the BATIMAT in Paris, France. The NESTLE team looks forward to meeting you in hall 8 at stall E25. Further information is available at www.batimat.com



NESTLE INTERNAL



New field staff in North Rhine-Westphalia

► Mr. Yasin Öztekin works since September 2013 at the company Gottlieb Nestle GmbH. He is going to take over Mr. Märkl's old area West-Germany. Before that he has been working as well as a field staff for a German laser-trading company. Therefore Mr. Öztekin

is familiar to the branch of trade and supports the specialized trade with his versed knowledge.



New collaborator at office work

► Mrs. Verena Grätzer works since June 2013 at the company Gottlieb Nestle GmbH. She already has multi-annual experience and replaced Mr. Hecht in the sales and distribution. Mrs. Grätzer is with good grace at the telephone at your disposal.

We wish Mrs. Grätzer and Mr. Öztekin in their new field of activity every success.

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NESTLE NEWSLETTER

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COMPETITION**Win a new NESTLE line laser NCL-2** (mark with a cross)

We have been very pleased to see your active participation in our last competition. Sincere thanks are given to all who were brave enough to answer the questions. Of course there can be only one winner, who unfortunately doesn't want to be named, but nevertheless: Congratulations!

To go without saying the thrill continues in this issue: Three questions have to be answered. Having read the newsletter thoroughly this should not be a problem for you... Please send us your answers via e-mail or fax.

We will raffle one NESTLE NCL-2 among all correct entries. Closing date is December, 15th 2013; there is no right of appeal. Have fun answering the questions and good luck at the raffle!



What's the fair called that we attend in November 2013?

- BATIMAT Stuttgart
 BATIMAT Paris
 BATIMAT Rom

The Topcon robotics-stations work without...?

- reflexes
 reflectors
 reflexes

For what do you use the NESTLE canal tripod?

- bath survey
 industrial cleaning
 canal survey

ORDER**Advertising folder demand** (mark with a cross)

Data sheet (please indicate which item) _____

NESTLE catalogue

Price list

Registration for NESTLE newsletter

In order to keep you informed fast and completely, please give us your e-mail address and the name of the contact person for NESTLE.

E-mail address: _____

Contact person: Name: _____ First name: _____