

MEASURE WITH THE BEST

TRADING PARTNERS NEWSLETTER



REVOLUTION: „MEASURE IN THE PHOTO“

LEICA Disto™ D810 touch

The LEICA Disto D810 touch is worldwide the first laser distance meter with large touch screen for quick and intuitive operation. An innovative solution for measuring, documenting, and communicating. The D810 touch revolutionized the market with the new „measure in the photo“ function in combination with the integrated camera. With only one measurement, you can determine the height,

width, area and the diameter of an object. Via the USB interface, the photos of the measurement or display photos can be transmitted to a computer. With the high tracking function you can also measure easily trees or buildings that do not provide appropriate reflection point. By Leica DISTO™ Sketch App (version 2), available for free in the App Store, measurement data can be transfer-

red to any iOS program. If the D810 touch is used with Bluetooth® Smart Leica DISTO™ in combination to the Leica DISTO™ Sketch app on an iPhone or iPad, it can be quickly created sketches and photos, precisely sized and afterwards sent directly to the office.



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Change in management



► We would like to introduce our new sales manager **Andreas Kern**. Since 2009 Mr. Kern is working for the Gottlieb Nestle company and owns years of experience in sales and marketing. He was responsible for key account costumers for which he still will be the contact person. With beginning of year 2014 our previous sales manager Mr. Christoph Noreiks has left the company Gottlieb Nestle to take on new tasks. We

would like to thank him for his achievements in marketing and sales and wish him every success for the future. We are sure, to have found with Andreas Kern a qualified successor who will lead our company into a successful future.

New products in the product line of Nestle

TOPCON RL-200 series

► Setting the standard in construction slope lasers for simplicity and accuracy, the rugged, lightweight and compact **RL-200** supersedes the successful RL-100 series of lasers and has a number of new and improved features.

There are two models available in the range, the RL-200 1S with single slope functionality and the RL-200 2S which features dual slope and full remote control.

Both models incorporate improved slope accuracies, from $\pm 10''$ to $\pm 7''$, accurate grade repeatability, electro-

nic beam masking and adjustable rotating speed, and thanks to a combination of the RL-200 and LS-80L receiver, have their working range extended from 400m to 550m. The RL-200 2S provides dual slopes up to $\pm 10\%$ in the X-axis or up to an industry leading -5% to 25% in the Y-axis. The new RC-400 remote allows complete control of the RL-200 2S up to 300m, and comes complete with Topcon's LS-80L laser receiver, sensor, sensor holder and battery pack / charger.



NESTLE DT-405 /L

► The **DT-405** series is an electronic theodolite with a digital angle measurement unit. The theodolite is available in two versions: with optical plummet (DT-405) or with laser plummet (DT-405L). The electronic theodolite is suitable for measurements in the sector of surveying, railway, construction and engineering. The device has on both sides a display with large, easy to read digits.

Optionally, you can switch between degrees, GON and MIL. For quick leveling, the theodolite has a tube level as well as a bubble level. The DT-405 is the successor of our popular DT-205 series.

With angle eyepiece, wooden tripod and much more, you will get from us the right accessories for smooth and versatile use of the DT-405.



Exhibition Report

INTERGEO & BATIMAT - Preview Hardware fair Cologne

► The **Intergo** in Essen in October 2013 was a great success for the Gottlieb Nestle company again. The booth had a new design and presentation was upgraded by three flat screens which showed images and information about the company, products and workflows. The fair visitors were very interested in our product news canal tripod in a new design and with additional functions, as well as the scan globe with various set-up options and the first and larger orders were noted. It was also well received to offer the high-quality construction survey with information and support through Mr. Henning Roch from the Nestle company. In November 2013 Paris was dominated by the International building exhibition **Batimat** and the Nestle company was there again

after year 2011 to show our products. At our newly designed stand, we could welcome many visitors every day and register certainly some interesting contacts. All in all, the show was a great success.

Preview to International **Hardware Fair in Cologne**

From 09th to 12th March 2014 we will exhibit at the Hardware Fair in Cologne. The focus of our presentation is a practice corner with our products for interior works.

You will find us in Hall 10.1 booth L.51. We look forward to meet you there.



NESTLE INTERNAL



New staff member for Sales + Product Management Geomatics

► Mr. **Henning Roch** is operating at the company Gottlieb Nestle company since November 2013 in sales team as product manager Geomatics. As a surveying engineer and product manager in the international environment, he brings several years of experience in

the sector of measuring and surveying technique. Mr. Roch is pleased to advise you on any matter relating to geomatics and surveying and to assist you in finding solutions for your clients. We wish Mr. Roch much success for his new job.

Apprentice as Industrial clerk

► Since September 2013 Mrs. **Bente Hawich** is the new apprentice in the Gottlieb Nestle GmbH to get an industrial clerk. Mrs. Hawich will pass all departments in the company, to learn the different processes in administration.

We wish Mrs. Hawich a successful apprenticeship.



Mr. **Ebenschwaiger** and Mr. **Märkl** have left our company with end of year 2013. We would like to thank them very much for their good cooperation and wish them every success for the future.

EDITORIAL NESTLE NEWSLETTER

Editorial team: Daniela Seeger (executive)
Final editing: Marina Schmid
Design: Sandro Bodio

Gottlieb Nestle GmbH
Freudenstädter Straße 37-43
72280 Dornstetten
Tel. +49 (0) 7443-9637-0
Fax +49 (0) 7443-9637-50
Internet: www.g-nestle.de
E-Mail: info@g-nestle.de



NESTLE customer service

Fax +49(0)7443-9637-50

Sender address

Name _____

Company _____

Customer no _____

Postal code / City _____

E-mail _____

**COMPETITION****Win a new NESTLE Octoliner** (mark with a cross)

We have been very pleased to see your active participation in our last competition. Sincere thanks are given to all who were brave enough to answer the questions.

Of course there can be only one winner, who unfortunately doesn't want to be named, but nevertheless: Congratulations!

To go without saying the thrill continues in this issue:

Three questions have to be answered. Having read the newsletter thoroughly this should not be a problem for you...

Please send us your answers via e-mail or fax. We will raffle one NESTLE Octoliner among all correct entries. Closing date is **May, 15th 2014**; there is no right of appeal.

Have fun answering the questions and good luck at the raffle!

What's the name of the new revolutionary LEICA Disto?

- LEICA Disto 810 touch
 LEICA Disto 810 tauch
 LEICA Disto 810 tuch

On what show we will be exhibiting in March?

- Eisenwarenmesse Frankfurt
 Eisenwarenmesse Köln
 Eisenwarenmesse Hamburg

Who is our new sales manager?

- Henning Roch
 Bente Hawich
 Andreas Kern

ORDER**Advertising folder demand** (mark with a cross)

Data sheet (please indicate which item) _____

NESTLE catalogue

Price list

Registration for NESTLE newsletter

In order to keep you informed fast and completely, please give us your e-mail address and the name of the contact person for NESTLE.

E-mail address: _____

Contact person:

Name: _____

First name: _____